III. LISTING OF THE CLAIMS

Claims 1-31 (Canceled)

32. (Previously Presented) A process for preparing a compound of the formula:

or a salt thereof; wherein

 R^{20} is $-R^a-Y-R^b-(Z)_x$ or $-R^f$;

Y is selected from the group consisting of oxygen, sulfur, -S-S-, $-NR^c-$, -S(O)-, $-SO_2-$, $-NR^cC(O)-$, $-OSO_2-$, -OC(O)-, $-NR^cSO_2-$, $-C(O)NR^c-$, -C(O)O-, $-SO_2NR^c-$,

 $-SO_2O-, -P(O)(OR^c)O-, -P(O)(OR^c)NR^c-, -OP(O)(OR^c)O-, -OP(O)(OR^c)NR^c-, -OC(O)O-, -NR^cC(O)O-, -NR^cC(O)NR^c-, -OC(O)NR^c-, -C(=O)- and -NR^cSO_2NR^c-;$

each Z is independently selected from hydrogen, aryl, cycloalkyl, cycloalkenyl, heteroaryl and heterocyclic;

each R^a is independently selected from the group consisting of alkylene, substituted alkylene, alkenylene, substituted alkenylene, alkynylene and substituted alkynylene;

each R^b is independently selected from the group consisting of a covalent bond, alkylene, substituted alkylene, alkenylene, substituted alkenylene, alkynylene and substituted alkynylene, provided R^b is not a covalent bond when Z is hydrogen;

each R° is independently selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkenyl, substituted cycloalkenyl, aryl, heteroaryl, heterocyclic and -C(O)R^d;

each R^d is independently selected from the group consisting of alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkenyl, substituted cycloalkenyl, aryl, heteroaryl and heterocyclic;

R^f is selected from the group consisting of alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, substituted cycloalkyl, cycloalkenyl, substituted cycloalkenyl, aryl, heteroaryl and heterocyclic; and

x is 1 or 2;

the process comprising reacting a compound of the formula:

$$H_3$$
C, H_3 C, H_3 C, H_3 C, H_3 C, H_4 C, H_4 C, H_5

or a salt thereof, with formaldehyde and H₂N-R^a-P(O)(OH)₂ under basic conditions.

- 33. (Previously Presented) The process of Claim 32, wherein R^{20} is $-R^a Y R^b (Z)_x$ and R^a is alkylene.
 - 34. (Previously Presented) The process of Claim 33, wherein R^b is alkylene.
 - 35. (Previously Presented) The process of Claim 34, wherein Z is hydrogen.
 - 36. (Previously Presented) The process of Claim 35, wherein Y is -NH-.

37. (Previously Presented) The process of Claim 32, wherein R²⁰ is selected from the group consisting of:

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-CH<sub>2</sub>CH<sub>2</sub>-NH-(CH<sub>2</sub>)<sub>9</sub>CH<sub>3</sub>;
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$$-CH_2CH_2CH_2-NH-(CH_2)_7CH_3$$
;

$$-CH_2CH_2-NHSO_2-(CH_2)_9CH_3;$$

$$-CH2CH2-NHSO2-(CH2)11CH3;$$

$$-CH_2CH_2-S-(CH_2)_9CH_3$$
;

$$-CH_2CH_2-S-(CH_2)_{10}CH_3;$$

$$-CH2CH2CH2-S-(CH2)8CH3;$$

$$-CH_2CH_2CH_2CH_2-S-(CH_2)_7CH_3$$
;

$$-CH2CH2-S(O)-(CH2)9CH3;$$

$$-CH_2CH_2-S-(CH_2)_6Ph;$$

$$-CH_2CH_2-NH-CH_2-4-(4-CF_3-Ph)-Ph;$$

⁻CH₂CH₂CH₂-S-CH₂-4-[3,4-di-Cl-PhCH₂O-)-Ph;

- -CH2CH2-NHSO2-CH2-4-[4-(4-Ph)-Ph]-Ph;
- -CH₂CH₂CH₂-NHSO₂-CH₂-4-(4-Cl-Ph)-Ph;
- -CH₂CH₂-NHSO₂-CH₂-4-(Ph-C≡C-)-Ph;
- -CH2CH2CH2-NHSO2-4-(4-Cl-Ph)-Ph; and
- -CH₂CH₂CH₂-NHSO₂-4-(naphth-2-yl)-Ph.
- 38. (Previously Presented) The process of Claim 32, wherein R^{20} is $-CH_2CH_2-NH-(CH_2)_9CH_3$.
 - 39. (Previously Presented) The process of Claim 32, wherein R²⁰ is -R^f and R^f is alkyl.
- 40. (Previously Presented) The process of Claim 32, wherein R²⁰ is 4-(4-chlorophenyl)benzyl or 4-(4-chlorobenzyloxy)benzyl.
- 41. (Previously Presented) The process of Claim 32, wherein R^a in H₂N-R^a-P(O)(OH)₂ is alkylene.
- 42. (Previously Presented) The process of Claim 32, wherein $H_2N-R^a-P(O)(OH)_2$ is $H_2N-CH_2-P(O)(OH)_2$.

43. (Previously Presented) A process for preparing a compound of the formula:

or a salt thereof; the process comprising reacting a compound of the formula:

or a salt thereof, with formaldehyde and H₂N-CH₂-P(O)(OH)₂ under basic conditions.

- 44. (Previously Presented) The process of Claim 43, wherein the basic conditions are produced by adding disopropylethylamine.
- 45. (Previously Presented) The process of Claim 43, wherein the reaction is conducted in acetonitrile and water.
 - 46. (Canceled)